



# The Fountain

## January PDE Recap

By: Fred Griffith

Our January Professional Development Event featured Angela Ramsey, sharing with us a very personal and in depth view of the birth and growth of a local company, Central Florida Box. Angela's father originally started the business and she detailed how the company grew in revenue, buildings, employees and product offerings. As with all presentations from people in various industries it was quite interesting to hear how we all seem to face similar challenges, in slightly different forms no matter the industry. As Brad Smith, one of the attendees mentioned to me, "it's great to hear

what challenges people in other industries have and how they tackle those challenges". Angela shared with us that the corrugated industry is a strong indicator on the strength of the overall economy since almost everyone needs packaging material and if their business is going up or down, the box business is going up or down.

## Upcoming PDE Events

On Tuesday February 8, the Chapter will be holding the next PDE event with Lynn Austin of Corning, Inc., giving a presentation on Best Practices in Managing Indirect Materials and Services. This meeting will be a joint meeting with ISM and will also be our instructor recognition night. Lynn is an accomplished speaker having presented at the 2001 and 2004 APICS national conferences and is also the President of the Foothills Chapter in North Carolina.

On Wednesday March 9, the Chapter will be hosting the following PDE event with Lisa Ross giving a presentation on Building Leadership Trust. This meeting will also be a joint meeting with ISM and will be Top Management Night. Also, please take note of the day. This meeting is on a Wednesday, not the traditional Tuesday.

### Special points of interest:

- > January PDE Recap
- > Upcoming PDEs
- > Chapter Website
- > Educational Offerings



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## President's Corner

HAPPY NEW YEAR!

I hope everyone had a wonderful holiday. I personally enjoyed being away from work and spending time with friends and family. I also spent some time reflecting back on the year past and mapping out the year ahead. Everyone should set objectives for themselves and include personal, professional, physical and mental goals and then review the results periodically. In 2010, it was a year that saw all the objectives obtained for our Chapter. This included hitting all key metrics: membership, financials, PDE's and other APICS Chapter requirements. For me, I was able to physically end strong after enduring a set-back from playing some basketball mid-year. I professionally became APICS Chapter President, became a part of my Company's Production Operations Leadership Institute training program and attended the APICS Conference.

In 2011, I want to see the APICS Mid-Florida Chapter achieve a Platinum rating, share my Operations Management knowledge on a greater scale and achieve better physical conditioning. Do you have your new year's resolution or objectives set?

Let me share some thoughts of what you could include in your 2011 objectives:

- Achieve an APICS certification
- Attend all Chapter PDE's offered
- Maintain my APICS membership or become a member
- Stop smoking before year end
- Participate in 3 volunteer events
- Join a gym and exercise 5 hours per week
- Write a professional article

It is apparent that the economy is on a slow rebound. This has been evident by the stock market and unemployment numbers off its lows. This may continue for a while, but at some point in the

future, the economy will have even greater challenges with its budget deficit. With that in mind, it is paramount that you all set objectives for yourself and work hard to achieve them. APICS is a great organization to include in those objectives. Don't let the opportunity for continuous education pass you by.

Bob Jalio CPIM, CM

**"This all adds up to indicate a very healthy and strong Chapter."**

## New Members

The Chapter would like to wish a warm welcome to our newest members:

Sheila Howley—Datamax-O'Neil

Larry Tedrow

## Chapter Website

When was the last time you were on the Mid-Florida Chapter website <http://www.apicsorlando.com>?

While waiting for your next edition of the Fountain, you can visit the website for updates on such things as the upcoming PDEs, new members, or upcoming educational offerings. You can even read back issues of the Fountain to catch up on all those happenings that you missed.

If you're looking for an employment opportunity, be sure to check out the job postings in the Career Resources section of the website, which also contains links to the APICS Corporate website and their Career Center, which is loaded with valuable tools and resources that can be downloaded and used in

your job search. If you're unemployed, there is also a link to information about Unemployed Membership Extension Program that will help you to enjoy the benefits of your APICS membership as you navigate these challenging times.

Make sure to check out the website today for lots of good information about your Chapter!

## Directions to Dubsdread Country Club

### From Disney area:

I-4 East to Exit 86, Par Avenue.

Left on Par Avenue

Located 1 mile down on the right

### From North Orlando:

I-4 West to Exit 87, Fairbanks Avenue

Left on Fairbanks

Right on Formosa Street

Right on Par Avenue

Located 1 mile down on the right

### From Orlando International Airport

436/Semoran Blvd. North to 408

East/West Expressway

408 East/West Expressway West toward Orlando

I-4 East to Exit 86, Par Avenue

Left on Par Avenue

Located 1 mile down on the right



## Board of directors

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## Upcoming CSCP Classes

### Certified Supply Chain Professional (CSCP) 2011

APICS has been developing instructors and a testing base for the CSCP certification and the Mid Florida chapter is offering this certification training. There are many details associated with the CSCP and these are discussed in the program of Professional Development meetings, on the APICS web site and the Mid Florida web site.

We are scheduling a CSCP review in 2011. The member fee per individual for these reviews is \$1495.00. That includes the materials and the necessary codes for access to the internet related portion of the curriculum. The fee for non-members is \$1695.00 which includes a years membership in APICS. The schedule for these sessions is

Module 1 – April 12, 2011  
Module 2 – April 19, 2011  
Module 3 – May 17, 2011  
Module 4 – May 24, 2011

The Chapter will need to purchase the necessary Learning Systems for the class. This will require at least two weeks lead time. Therefore, firm commitments will be required from students by December 15, 2010. The prices of the Learning system is \$795.00 (or \$995.00 for non-members) and if the student provides a check for \$795.00 (\$995.00 for non-members) the Learning Systems may be picked up prior to the start of the review sessions. The balance due for the class of \$700.00 will then be paid at the first meeting of the class.

Individual studying for the CSCP exam on their own may purchase the Learning System through the chapter for \$795.00 (\$995.00 non-members) by contacting Jim Pullin to coordinate the ordering process.

Classes will be held at Best Western Mt. Vernon Inn, 110 S. Orlando Ave., Winter Park, FL 32789. There is a limit on the number of students that can be accommodated so confirmation is required to ensure a seat in this class.

Remember that individuals taking the CSCP exams must be approved by APICS prior to their taking the exam. It is the responsibility of the individual to secure this approval. Instructions for obtaining approval are contained on the APICS web page under 'Certification/CSCP'. If you have any questions call Jim Pullin at 407-644-2156 or e-mail [jrpullin77@cfl.rr.com](mailto:jrpullin77@cfl.rr.com). This should be accomplished before starting your studying activities.

## Upcoming CPIM Classes

**CPIM in Six Months!  
New Schedule!!!!**

How many times have you thought about studying for your CPIM certification but found that the time to accomplish this important task in your professional development would take from a year and a half to two years? How many of you need to improve your personnel marketability so that you can move ahead in these exciting times? Several of your professional friends have participated in the Fast Track program and enjoyed a high level of success.

Mid-Florida APICS Chapter is providing this exciting way to accomplish your dreams by offering a concentrated and accelerated CPIM education program starting in January. The fees and requirements for self provided texts are the same as those for the evening programs. The only difference is that this program is concentrated to allow you to complete your CPIM program within only a few months. The details follow.

Basics of Supply Chain Management will be offered on three consecutive week days from 8 AM to 5 PM starting **January 19, 26 & February 2, 2011**. The fee for this course is \$525.00 per individual per module with the individual providing the texts and exam fees. Contact Jim Pullin at 407-644-2156 or [jrpullin77@cfl.rr.com](mailto:jrpullin77@cfl.rr.com) with questions, to register and obtain additional information. **Don't delay act now.**

The remaining modules for the CPIM will be offered in the following sequence and tentative schedule on consecutive Saturdays. Fees for these modules will be \$425.00, individuals providing texts.

Master Planning of Resources - **March 2 & 9, 2011**

Detailed Planning of Resources - **April 6 & 13, 2011**

Execution and Control of Resources - **May 18 & 25, 2011**

Strategic Management of Resources - **June 29 and July 6, 2011**

Classes will be held at the Best Western Mt. Vernon Inn, 110 S. Orlando Ave., Winter Park, FL 32789.

This schedule will provide an interval between the classes for individuals to take the tests while the material is fresh in their minds. Testing arrangements are to be made by each individual, as their schedule will permit. Information in this can be obtained by contacting Jim Pullin at the above phone number.

**For those who are certified, remember that you have a certification maintenance program to follow. Attending these classes will meet some of the hours required for the maintenance program.**

*Have something you'd like to see in the newsletter? Send a suggestion to Chris Noble at [secretary@apicsorlando.com](mailto:secretary@apicsorlando.com)*

*Don't forget to check out the new job postings on the website <http://apicsorlando.com/JobPostings.asp>*